AGENDA Cedar Ridge High School Band Boosters

Date | time 06/18/2020 6:00 PM

Welcome

Mr. Cvijanovic called the meeting to order at 6pm.

Attendance roster (via Google Hangout) - Becky Butler, Li-Chen Chin (name on Google Hangout, did not attend the entire meeting), Josh Cvijanovic, Lisa Dumain, Debra Hunter, Angela Lloyd, Candace Marles, and Benjamin Sallard

Mr. C said that he could email the recording of the last meeting for anyone that would like it.

New Business/Communications

1. Treasurer Report

Candace Marles presented the Treasurer Report (see graphic below). Total expenses were \$11,329.79 and \$10,205.21 was brought in as income. Mr. C said that the expenses were slightly larger than normal because of the "extra" senior gifts that were approved and purchased for this year in order to give the seniors something special because of how things were with the pandemic. He does not expect this to be a recurring cost. Also, there were some clinicians that were NOT paid because the events were cancelled, but there were also less fundraising opportunities. This was supposed to be the benchmark year without concessions, but it is hard to make a decision because of how the year turned out.

Candace Marles said that the income she planned for the Swing Dance was on the low end. If that had happened, the expenses would have most likely been met this year.

Benjamin Sallard suggested that donations be encouraged even more. Most people would rather just give money than buy a product, although some people really like the fruit and the butter braids and will continue to buy those.

Expenses				Expense Details		
	Planned	1	Actual YTD			
Awards/Plaques	\$ 1,500.00	\$	1,309.80	Marching band clinician	\$	625.00
Clinicians	\$ 5,000.00	\$	4,580.00	Marching band clinician	\$	350.00
Competition Fees	\$ 1,600.00	\$	685.50	Marching band clinician	\$	350.00
Director Expense	\$ 1,000.00	\$	723.98	February - March clinicians	\$	3,255.00
Instrument/Equipment Repair	\$ 2,500.00	\$	2,092.76		\$	4,580.00
Music (Sheet Music)	\$ 1,000.00	\$	602.66			
Miscellaneous		\$	1,135.09	NAfME	\$	140.00
Printing	\$ 300.00			NCMEA In-Service Conference hotel expenses	\$	583.98
Security	\$ 300.00	\$	200.00		\$	723.98
Summer Scholarships	\$ 2,000.00					
2018 - 2019 Budget	\$ 15,200.00	\$	11,329.79			
Income				Income Details		
Concert revenue		\$	1,190.00	Concert revenue fall	\$	1,190.00
Concession Income	\$ 3,600.00	\$	100	Concert revenue winter	\$	704.00
Swing Dance	\$ 1,200.00			Concert revenue spring		
Fruit Sales	\$ 900.00	\$	937.00	Donations		
Weaver Street Market donations	\$ 300.00	\$	147.98	Fall concert donations	\$	2,560.00
Feargrounds		\$	500.00	Post-concert donations (11/8/19)	\$	1,370.00
The Optimist Club of Orange County		\$	1,500.00	Post-concert donations (11/18/19)	\$	600.00
Individual donations		\$	5,930.23	Donations via PayPal (11/7/19)	\$	309.22
2018 - 2019 Fundraisers and Donations	\$ 6,000.00	\$	10,205.21	Donations deposited 11/25/19)	\$	300.00
				Donations via PayPal (11/20/19)	\$	409.05
				Winter concert donations	\$	39.00
				Post-concert donation 1/2/2019	\$	50.00
				Post-concert donation 1/28/2019	\$	100.00
				Paypal donation 2/19/2020	\$	125.00
				Amazon Smile 2/20/2020	\$	58.26
				Paypal donation 4/16/2020	\$	9.70
					Ś	5,930.23

2. SY 2020-21 Board Nominations (Information on the positions can be found HERE

- a. President Candace Marles
- b. Vice-President -

- c. Secretary Becky Butler
- d. Treasurer Lisa Dumain
- e. Fundraising Chair -
- f. Swing Dance Logistics Dorothy O'Neill
- g. Swing Dance Silent Auction Debra Hunter

Mr. C said that he has spoken with another parent that is interested in being on the board, but he has not heard back from him yet. After he sends out the minutes, he will reach out again about these positions. If anyone knows of any interested parents, please let Mr. C know.

Benjamin Sallard said that there was a double-blind study that kids who are in band and continue in band through 12th grade, generally score 100 extra points on the SAT. He said that he always points this out to students when he is trying to encourage them to continue in band.

3. Swing Dance - 2021

- a. The Lutz's have agreed to continue to be our point of contact for OUMC for future events
- b. Would we like to look at a possible date?

Mr. C would still like to do the Swing Dance in April, but he would like to wait until the Governor's recommendation in July to speak about this further. If there is a chance that there is something resembling normal in the spring, he would like to put a date on the Swing Dance.

4. Disney Trip - Canceled because of COVID-19

 Refunds have been made to all families, thank you to Candace Marles, Lisa Dumain, and Angela Lloyd for making this happen. Mr. C said that there were a few families that donated their refund to the band. Candace needs these amounts because this is not included in the Treasurer's Report.

5. Butter Braid

 All online sale items were distributed to students; thanks to Tim Bell of Legacy Fundraising! The online platform went really well. Mr. C would like to do this fundraiser again moving forward. The total profit was around \$400. Candace also needs documentation of this for the Treasurer's Report.

6. SY 2020-21 Budget Planning

a. The audit of our SY 2019-20 finances will occur over the summer. Angela Lloyd and Becky Butler will be involved with this, along with Lisa Dumain and Candace Marles.

- b. The Band Booster Board will communicate over the summer to work on a budget proposal ready to be presented at the first meeting in August. In the future, Mr. C would like to have it done before the end of the school year, but it does not make sense to do it that way for next year because of the uncertainty.
- c. With the new approach to fundraising this year, what worked? What did not? How do we improve moving forward?
 - How does COVID-19 impact annual fundraisers (i.e. Fruit, Butter Braids)? Butter Braids can work but there is no way to safely handle the fruit fundraiser this next year. Candace Marles said that there was an option to send directly to buyers, so this could be used, although it was more expensive.
 - ii. Use of PayPal

Mr. C said that the paypal option was great, but the way that the fees are taken is confusing. He would like to discuss this further. It becomes a little sticky when people are using it for payment and not just donations.

Benjamin Sallard said that he is involved with the board at their church, and he will look into what program they are using for their donations because it works really well.

- iii. Spreading the word about Amazon Smile Account Please use Amazon Smile to support Cedar Ridge Bands!
- iv. New Idea Coca Cola Rewards

Mr. C said that Teresa Bunner suggested this and said that when Coca-Cola products are bought, you can use reward points and transfer them to the school. He does not know much about it.

Angela Lloyd said that we should sign up for any kinds of rewards.

v. Fan Cloth Fundraiser

1. New Updates include completely online orders and option to ship items to home

Mr. C said that this new update could be better for some people and it could work. Until more is known about the fall, and more families have financial security, he does not feel comfortable with pushing this.

Angela Lloyd said that having a CR band alumni shirt option would be

good. Everyone liked this idea.

Lisa Dumain said that she has a friend that could hook us up with New York Bagels. She will pursue more information on this and see what it would take to make it happen. All agreed.

7. Thanks to everyone who participated in events at the end of the school year.

- a. Congratulations to our graduates!
- b. Thanks to Aidan Dumain, Eli Rachlin, and Levi Draughon for performing the National Anthem at graduation
- c. If recent graduates wish to donate their concert attire, it can be used for future students. These can be turned in to Mr. Cvijanovic

8. Planning for Next Year

Mr. C said that he would like to have a plan to engage the incoming freshmen, just in case there is not much in-person instruction happening.

Candace Marles said that giving things to the freshmen is a good idea, but if everything is online, could there be small groups meeting outdoors? Mr. C said that there are policies in place that will allow this, but it depends on what the Governor and DPI have to say.

Angela Lloyd suggested having a "signing" like the kids going to college, which may make them feel more committed. The football team did this and it went well.

a. Do we need to make changes to our communication? Especially if we are doing remote learning?

With Google Classroom, Mr. C has no way of knowing if people are seeing it, unless there is an assignment. He will be speaking with the student leadership over the summer to see what they would recommend.

- b. What can the Band Boosters do for our students and families?
 - i. Student engagement and input during the planning process is imperative.
- c. If we are doing continued Distance Learning, instruments and equipment will need to be safely distributed to students. There may need to be some purchases so that kids can still be playing, especially for percussion.

Candace Marles said that there is a savings account with some money in it that

has been sitting for a couple of years. The original thought was to use that for marching band uniforms, but the school district ended up helping with this. It would need to follow protocols, but this is a good way to use this money, to buy equipment.

- d. When do we want to hold Booster Meetings next year? This will be discussed over the summer.
- e. Marching Band Camp currently scheduled for August 3-7 Mr. C said that all sports and athletics have been delayed until July 6th, but once the Governor makes a recommendation about athletics, he will be able to make a decision about this. If there is no marching band this year, it will be hard to get interest for it in the future.
- f. Should we plan for a Kick-Off Dinner date? Thoughts for an alternative way to celebrate the beginning of the new year? Trying to plan anything before July 1st will be difficult.

Next Meeting

August 2020

The meeting was adjourned at 7:05 p.m.

JC/bb